



Maine Small Business Development Centers

*Building Maine's Future,
One Business at a Time*

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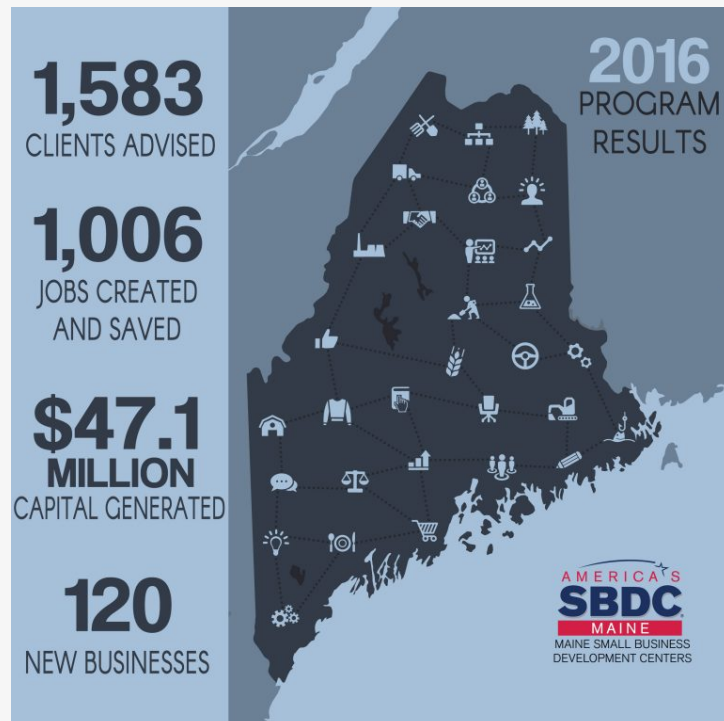
Record Year for Client Success in Securing Capital

Maine SBDC clients access resources to start and grow businesses

It was a record year for Maine SBDC clients securing capital to start and grow their companies in 2016, according to a [recently released annual report](#).

Maine SBDC provided no-cost business advising to **nearly 1,600 entrepreneurs and small business owners** throughout Maine in 2016. Fourteen certified business advisors across

Maine helped clients secured an **unprecedented \$47.1 million in capital** to start and grow their businesses, more than in any other year in Maine SBDC's 39 year history. In addition, the Maine SBDC helped these clients **create and save over 1,000 jobs** and **start 120 new businesses**.



Hiding in Plain Site - The IRS Website

From Business Advisor Peter Harriman

Often small business scour the internet trying to find information. Often they resign themselves to hiring an accountant, and other times they call me hoping that I can offer some wisdom. I work for the Maine SBDC in Portland, a free and confidential business advising service. More often than not, because I am not an accountant, I end up first guiding my clients to the **wealth of information that can be found for free at the IRS website.**

In [*this blog post*](#), Business Advisor Peter Harriman gives you some helpful tips on navigating the IRS website, including recommended articles he feels every business should read and know about. ***Read more...***

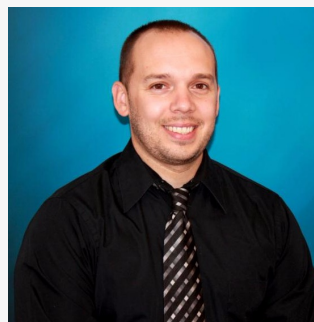
Meet a Business Advisor: Josh Nadeau

Josh Nadeau

Maine SBDC Business Advisor since 2015

Territory: Aroostook County

Offices in: Caribou, Fort Kent, Houlton



Josh works with entrepreneurs and small business owners on matters relating to business startup, expansion and survival. In 2016, Josh helped 126 clients in Aroostook County to create and save 82 jobs, start 13 new businesses, and access over \$4.4 million in capital. Josh's clients including [*Portage Lakeside Cabins*](#), [*Aroostook Driving School*](#), and [*Autotronics*](#).

[CONTACT JOSH NOW](#)

Or to connect with a business advisor closer to you, [click here](#).

MEET OUR PARTNER: Account Executives at the State of Maine Department of Economic & Community Development

At the Maine SBDC, we consider ourselves the hub of an entrepreneur or small business' journey through self-employment. Part of our success is knowing the many resources available to you -- to connect you to the resources that can help your business succeed.

This month we introduce you to the ***Governor's Account Executives at the State of Maine Department of Economic & Community Development.***



What do the Account Executives do?

The team works with hundreds of businesses throughout Maine to help with issues from high speed internet access to finding facilities to house 100 employees to helping communities and companies benefit from the creation of special Pine Tree Development Zones and Tax Increment Financing districts to ease the tax burdens on new and growing businesses.

Who are the Account Executives?

The team is composed of business development experts, each responsible for different areas of the state. They are passionate about small business in Maine and want to help. To find the Account Executive nearest you, ***visit their site***. They have a ***handy map*** that helps you easily identify and find information on your local representative.

The team is part of the State of Maine's Economic & Community Development (DECD) department, whose mission is to help communities and businesses prosper through a variety of programs. Other than the Account Executives, Maine DECD provides resources such as the ***Red Tape Hotline*** and the ***Maine Made Program***. Maine DECD also helps fund key economic development programs such as the ***Maine International Trade Center, Maine Technology Institute*** and the ***Maine Small Business Development Centers***.

To learn more about what Governor's Account Executives or the Maine DECD, visit their website or give them a call at 207-624-9800.

UPCOMING EVENTS

February 1 - Portland - Portland Press Herald

Business Breakfast: Shaking things up * [Learn More](#)

February 1 - Portland - Women's Business Center

Contract Law Basics for Small Business * [Learn More](#)

February 7 - Bangor - Eastern Maine Development Corp.

Bookkeeping 101 * [Learn More](#)

February 8 - Portland - Women's Business Center

Legal Considerations when Starting a Business * [Learn More](#)

February 9 - Brunswick - Maine SBDC / CareerCenter

How to Start a Small Business in Maine * [Learn More](#)

February 9 - Falmouth - Institute for Family-Owned Business

Finding your voice in a family-owned business * [Learn More](#)

February 9 - Presque Isle - Maine International Trade Center

Attracting Investors & Workers * [Learn More](#)

February 10 - Bangor - Envision Maine

Rural Maine's Next Economy * [Learn More](#)

February 11 - Portland - Maine SBDC

Intro to Schedule C Taxes * [Learn More](#)

February 14 - Portland - Maine SBDC

Pricing to Sell - Pricing, Credit & Shipping Policies for Wholesalers * [Learn More](#)

February 14 - Bangor - Eastern Maine Development Corp.

Social Media Marketing * [Learn More](#)

February 15 - Portland - Women's Business Center

Basics of Intellectual Property for Small Business * [Learn More](#)

February 15 - Bangor - Husson College

Smart Business Seminar * [Learn More](#)

February 16 - Augusta - E2Tech

Playing Matchmaker: Aligning Energy Challenges w/ Compatible Policy * [Learn More](#)

February 17 - Falmouth - Association for Consulting Expertise

Innovation Opportunities for Your Consulting Practice * [Learn More](#)

February 21 - Rockland - Maine SBDC / CareerCenter

Starting a Small Business * [Learn More](#)

February 22 - Norway - Oxford Hills SCORE

Facebook: Intermediate Topics for Business * [Learn More](#)

February 22 - Portland - Maine SBDC

Intro to Schedule C Taxes * [Learn More](#)

February 28 - Portland - Portland SCORE

Trademark & IP Primer for Today's Businesses * [Learn More](#)

March 6 - Portland - Maine SBDC

Intro to Schedule C Taxes * [Learn More](#)

March 14 - Augusta - Maine Office of Tourism

2017 Maine Governor's Conference on Tourism * [Learn More](#)

March 18-22 - Portland - Giraffe Events

New England Made Giftware & Specialty Food Show * [Learn More](#)

Have Questions? Need assistance? Contact us now:

mainesbdc@maine.edu * 207-780-4420 * 